

FemtoTools develops and sells high-resolution, MEMS-based nanoindenters for applications in metallurgy, thin films and microsystem technology.

Application Scientist (USA & Canada)

We are looking for highly motivated materials scientists, with extensive experience in Nanoindentation, to join our applications team. If you are interested in bringing our innovative nanoindenters to the American market, we would be excited to receive your full application.

Your profile:

- Ph.D. in materials science or a related field
- Extensive, hands-on experience in nanoindentation
- Good understanding of metallurgy fundamentals and the related testing principles
- Ability to quickly understand a research project and enjoys the interaction with other researchers
- 'Hands-on' personality, willing to conduct test-measurements and demonstrations
- Excellent spoken and written English language skills are required
- Willingness to work in the evenings (required due to the time difference between Switzerland and the USA)
- Willingness to travel (5% - 20% international travel)

We offer:

- Adding to your outstanding scientific background, we offer extensive training in application analysis and technical sales where you will be educated on a combination of different methodologies
- The application scientist position at FemtoTools will offer a great opportunity to transition directly from your academic path into a more commercial role
- This position offers the opportunity to use your scientific background to create value to our customers, while building a large network and advancing your career in a new direction

Your tasks:

- Identify and develop potential customers in the area of academic research with a primary focus on the market in the USA and Canada
- Evaluate the scientific work of our target customers to identify opportunities how the FemtoTools products can create value
- Present the most suitable combination of products and measurements to our potential customers
- Pre-sales and post-sales technical assistance and product education, issue quotations, sales and after-sales support services for our customers in the USA and Canada

Interested to join the highly motivated FemtoTools team in Switzerland? Candidates with a keen interest are invited to forward their complete application (CV, reference letters, diplomas incl. transcripts etc.) by email to: jobs@femtotools.com

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