

FemtoTools is a successful Swiss high-tech Start-Up that offers high-precision instruments for micro- and nanomechanical testing in material science. FemtoTools recently introduced its 3<sup>rd</sup> generation product line and is now building a global distribution network. To strengthen the team, FemtoTools is currently looking for a

## Sales Engineer - China

We are looking for a highly motivated material scientist who is eager to apply his/her knowledge for the identification and development of new customers in China.

### Your tasks and challenges:

- Identify and develop potential customers in the area of academic and industrial research with a primary focus on the Chinese market
- Develop customer-specific solutions based on the FemtoTools product portfolio
- Pre-sales and post-sales technical assistance and product education, issue quotations, sales and after-sales support services for our customers in China
- Train and support our local sales and distribution partner in China

### Your profile:

- M.Sc. and/or Ph.D. in material science
- Good understanding of metallurgy fundamentals and the related testing principles ('Hands-on' experience in measurement methods such as nanoindentation is a strong plus)
- Ability to quickly understand a research project and enjoys the interaction with other researchers
- 'Hands-on' personality, willing to work in a metrological laboratory to conduct test-measurements and demonstrations
- Excellent spoken and written Mandarin and English language skills are required (native is preferred)
- Basic spoken and written German skills are required
- Willingness to travel (10% - 50% international travel)

Interested to join the FemtoTools adventure? Candidates with a keen interest are invited to forward their complete application (CV, work reference letters, diplomas incl. transcripts etc.) by email to:

Dr. Simon Muntwyler  
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